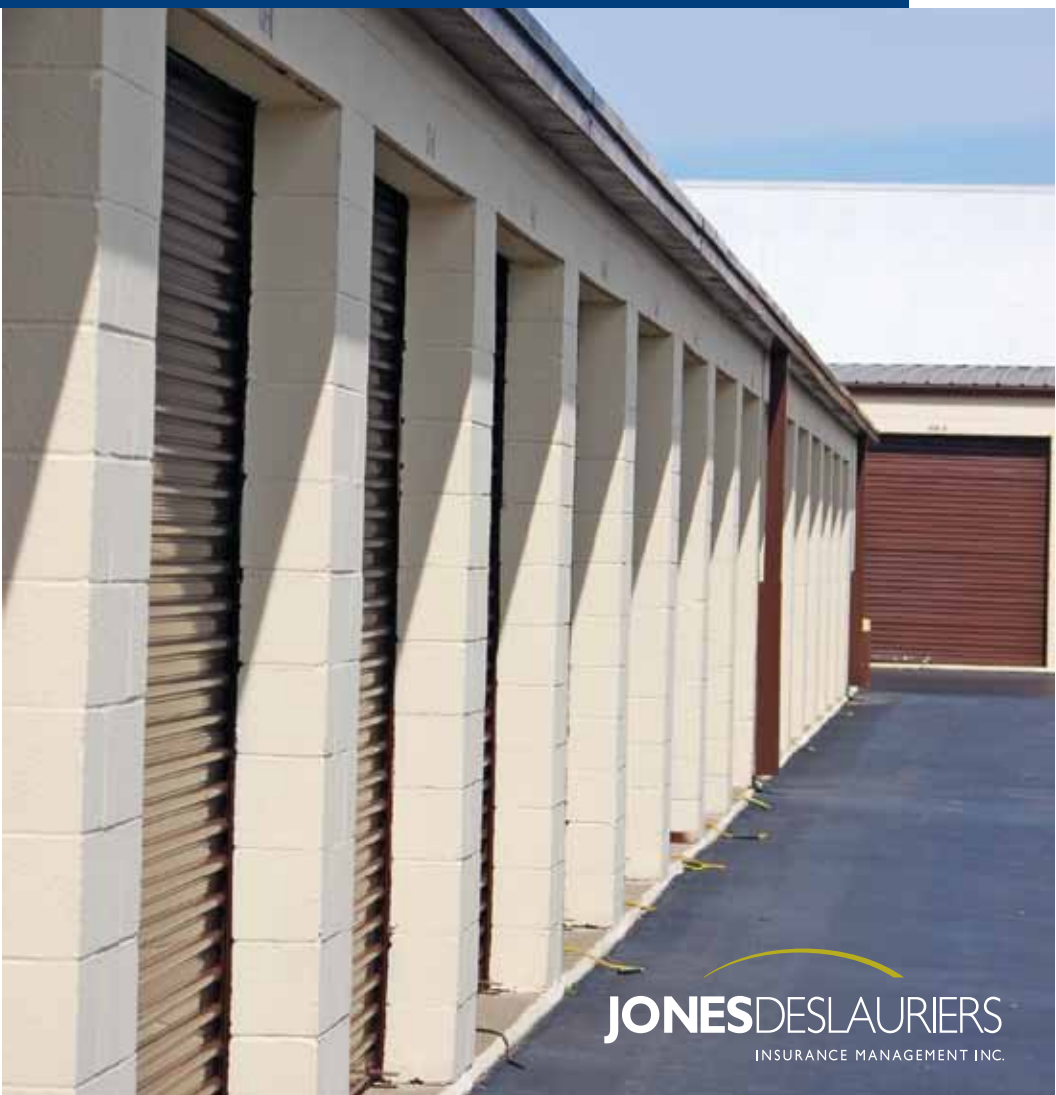


# Self StoragePro™

Are You Generating Revenue  
Through Your Insurance Program?



# Keep More Money In Your Pockets

Jones DesLauriers Insurance Management Inc. (JDIMI) offers a unique program to allow self storage facilities to keep more money in their pockets. You have the opportunity to charge tenants an admin fee, to insure them under your policy, which can be rolled in with their monthly rental fees. 100% of the fee revenue goes directly to you each month, thereby generating a potentially significant new revenue stream.

The Self StoragePro™ team at JDIMI is committed to providing our valued clients with unique cost effective strategies to manage risk and is the main focus of our service excellence. We are the broker of choice for quality conscious insurance buyers who can appreciate well planned, cost effective strategies to risk management.

## What Can JDIMI Offer You?

JDIMI's Self StoragePro™ Advisors will develop and oversee your strategy to reduce your total cost of risk. We can offer competitive rates, 24 hour claims assistance, insurance market stability, claims management expertise, knowledgeable representation, and comprehensive risk management solutions and choice when it comes to your insurance buying decision.

## Your Insurance (re)Investment

One of the most efficient and effective ways to improve your bottom line is to maximize the lifespan of your fixed costs including your insurance premiums. JDIMI offers various risk management and premium financing options that are inclusive with your insurance investment. Your Self StoragePro™ Advisors will provide solutions for you to reduce your total cost of risk.



**An Inclusive Audit**  
of Your Insurance and Risk Management Strategy

# Self StoragePro™

## Your Advisory Team

Your JDIMI Self StoragePro™ Advisory team will become an integral part of your business operations. In addition to our standard coverage, we are pleased to offer these unique program coverages:

- \* Property
- \* Self Storage Operators Legal Liability
- \* Sales & Disposal Errors & Omissions
- \* Business Interruption
- \* Contents Abandonment Coverage
- \* Crime Coverage
- \* General Liability
- \* Automobile Insurance



Large & Small Facilities  
Climate Controlled \* Indoor & Outdoor Facilities  
Drive-up Storage \* Multi-level Facilities

# For more information

1.877.232.9996

[www.jdimi.com/selfstorage](http://www.jdimi.com/selfstorage)

The Self StoragePro™ Advisors, at Jones DesLauriers Insurance Management Inc., have the understanding, expertise and experience in this specialized sector to manage even the most complex insurance challenges.

Call us toll-free to reach a broker representative in your area to discuss your specific requirements and the value added services we can provide.

## About JDIMI

JDIMI, the largest independent insurance brokerage in Canada, is committed to offering only the best commercial and personal insurance, financial services and mortgage experience. The company prides itself on its passion for the industry, as each staff member has a dedicated and sophisticated approach to their knowledge and understanding of insurance and risk management.

## About the Insurers

Leveraging our insurer relationships, the team at JDIMI has the ability to choose from the most reputable and competitive insurance companies in the marketplace, offering distinctive advantages to the firm's self storage clients. Our specialized programs are backed by a team of underwriters, brokers and support staff who can offer practical and technical insurance advice.