

# Prime Hospitality™ Solutions

Does Your Broker Exceed  
Your Service Standards?



# Comprehensive Coverage and Risk Management

Jones DesLauriers Insurance Management Inc. (JDIMI) recognizes the unique exposures created by your class of business. This program is designed to fully protect your company and can be customized for your specific insurance needs. By partnering together we can ensure there is a comprehensive and affordable insurance product for your business now and in the future.

JDIMI offers choice to the hospitality industry when it comes to your insurance and risk management requirements. The firm has assembled a team of Prime Hospitality™ Solutions Advisors to develop and oversee your strategy to reduce your total cost of risk. They are fully committed to offering only the best insurance services and solutions.

## What Can JDIMI Offer You?

JDIMI's team of Prime Hospitality™ Solutions Advisors will develop and oversee your strategy to reduce your total cost of risk. The team can offer competitive rates, 24 hour claims assistance, knowledgeable representation, insurance market stability and comprehensive risk management solutions and choice when it comes to your insurance buying decision.

## Your Insurance (re)Investment

One of the most efficient and effective ways to improve your bottom line is to maximize the lifespan of your fixed costs including your insurance premiums. JDIMI offers various risk management and premium financing options that are inclusive with your insurance investment. Your Prime Hospitality™ Solutions Advisors will provide a plan to reduce your total cost of risk.



**An Inclusive Audit**  
of Your Insurance and Risk Management Strategy

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## Program Features Include:

Your JDIMI Prime Hospitality™ Solutions Advisory team will become an integral part of your business operations. Program features include:

- \* Broad Form Coverage
- \* Property and Liability Coverage
- \* Host Liquor Liability Coverage
- \* Wine Escalation Clause
- \* Monthly Payment Plans
- \* Loss Prevention Consulting
- \* 24 Hours Claims Service
- \* Competitive Pricing
- \* Forcible Ejection
- \* Umbrella Liability

*"The team at JDIMI is extremely knowledgeable and understands all aspects of the hospitality industry. We are pleased to have partnered with JDIMI for our insurance requirements."*

- Mark Nella, President  
Nella Cutlery Ltd.



Bars \* Lounges \* Pubs  
Fine Dining \* Family Restaurants  
Hotels \* Banquet Halls \* Night Clubs

# For more information

1.877.232.9996

[www.jdimi.com/hospitality](http://www.jdimi.com/hospitality)

The Prime Hospitality™ Solutions Advisors, at Jones DesLauriers Insurance Management Inc., have the understanding, expertise and experience in this specialized sector to manage even the most complex insurance challenges.

Call us toll-free to reach a broker representative in your area to discuss your specific requirements and the value added services we can provide.

## About JDIMI

JDIMI, the largest independent insurance brokerage in Canada, is committed to offering only the best commercial and personal insurance, financial services and mortgage experience. The company prides itself on its passion for the industry, as each staff member has a dedicated and sophisticated approach to their knowledge and understanding of insurance and risk management.

## About the Insurers

Leveraging their insurer relationships, the team at JDIMI has the ability to choose from the most reputable and competitive insurance companies in the marketplace, offering distinctive advantages to the firm's hospitality clients. This specialized program is backed by a team of underwriter, brokers and support staff who can offer practical and technical insurance advice.